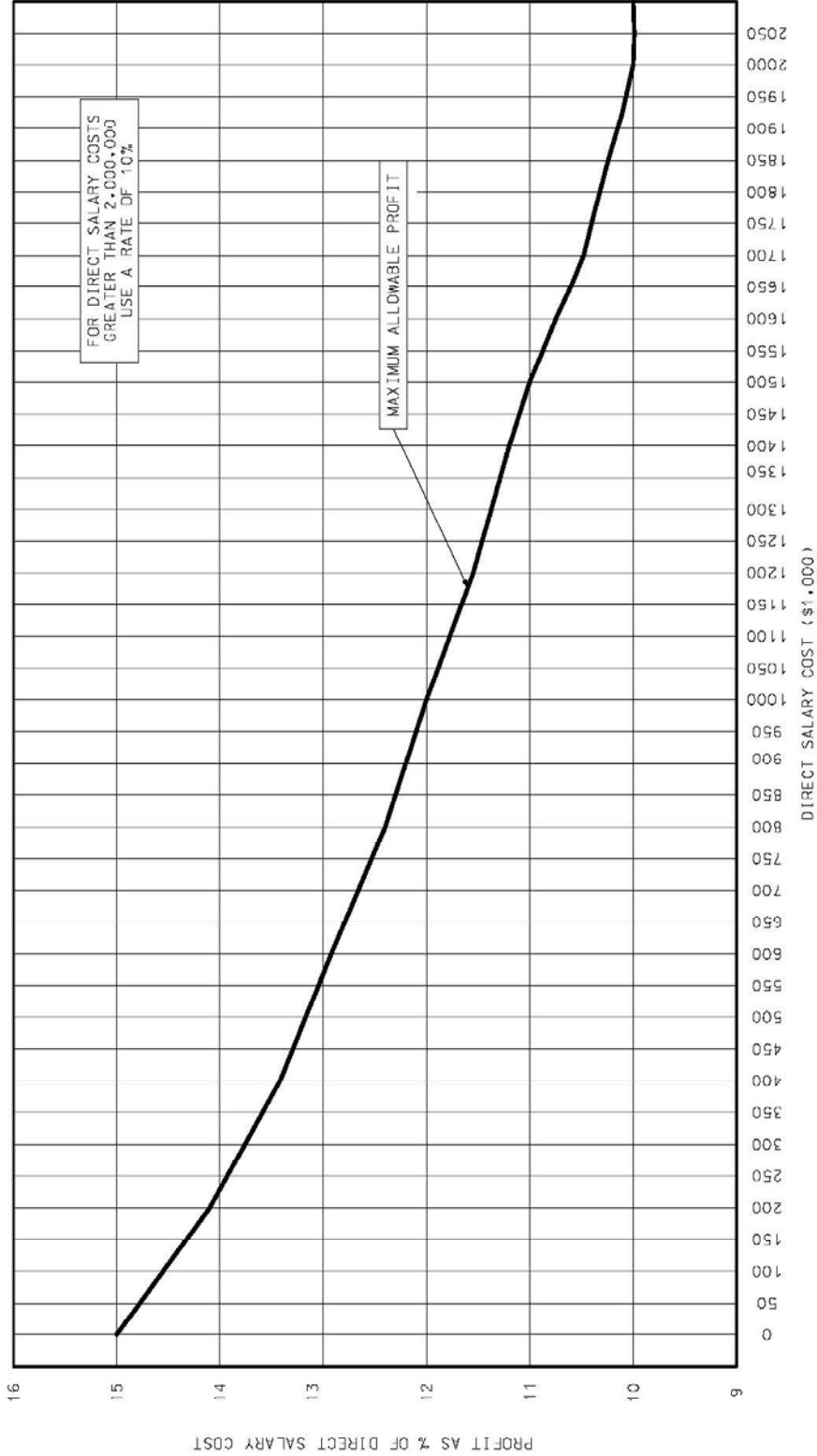


MODOT ALLOWABLE PROFIT CURVE
CALCULATED AS % OF DIRECT SALARY COSTS



DIRECT SALARY COSTS = DIRECT LABOR + OVERHEAD ON DIRECT LABOR + GENERAL AND ADMINISTRATIVE OVERHEAD
DOES NOT INCLUDE TRAVEL EXPENSES, PRINTING, MISCELLANEOUS EXPENSES OR CONSULTANT COSTS.